



AAL (Altenrhein Aviation) Ltd. is a medium-sized MRO, specializing in maintenance of Embraer and Gulfstream products.

We are looking for an experienced and flexible person to join us as:

Sales Manager

Your role:

- Single point of contact for our customers
- Coordination of aircraft maintenance with customers and internal departments
- Preparation of quotes, cost control and customer feedback management
- Internal project coordination with project supervisor, purchasing, work planning, finance and management
- Account management for allocated customer accounts
- Participation at trade shows
- Visiting customers
- Wide range of other functions such as marketing involvement and participation in other internal company projects

Your profile:

For this position, you are required to have the following skills and background:

- Highly motivated to take on responsibility in a challenging environment
- Integer character and suitable appearance
- Experience in maintenance sales
- Commercial acumen.
- Strong decision-making and problem solving skills
- Fluent in English and Russian. Additional languages such as German and French is a plus
- Good knowledge of MS-Office, CRM and operating

For further information please contact Janette Ritz, phone +41 71 858 51 77

Application documents to:

Janette Ritz, HR Manager

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